

■ Coca-Cola West Co., Ltd.

	Y2002	Y2003	Y2004	Y2005	Y2006	Y2007	Y2008	Y2009	Y2010	Y2011
Net sales (million yen)	247,737	240,825	253,248	245,874	327,821	409,521	395,556	369,698	375,764	399,717
Operating income (million yen)	16,704	19,638	16,860	11,830	12,321	16,056	10,521	2,242	12,003	16,469
Operating income/Net revenues (%)	6.7	8.2	6.7	4.8	3.8	3.9	2.7	0.6	3.2	4.1
Recurring profit (million yen)	17,005	19,895	17,065	12,256	13,225	17,493	11,048	2,085	12,659	16,044
Recurring profit margin (%)	6.9	8.3	6.7	5.0	4.0	4.3	2.8	0.6	3.4	4.0
Net income (million yen)	7,086	9,380	8,564	7,305	7,570	9,375	129	-7,594	7,582	6,997
Return on sales (%)	2.9	3.9	3.4	3.0	2.3	2.3	0.0	-2.1	2.0	1.8
Total assets (million yen)	204,070	204,180	207,216	208,711	304,907	315,672	277,696	326,818	346,032	342,560
Net assets (million yen)	164,658	165,454	167,036	173,608	250,463	254,025	234,521	222,816	226,267	227,864
Equity ratio (%)	80.7	81.0	80.6	83.2	82.1	80.5	84.4	68.2	65.3	66.4
Net earning per share (yen)	85.49	116.25	108.80	93.42	82.22	88.29	1.25	-75.96	75.84	69.99
Book value Per Share (yen)	2,009.39	2,089.94	2,149.99	2,228.79	2,358.05	2,391.83	2,345.03	2,227.96	2,260.03	2,275.55
Price earnings ratio (times)	20.8	18.1	24.2	29.5	33.5	28.0	1,549.5	-21.6	19.4	19.1
Price book value ratio (times)	0.9	1.0	1.2	1.2	1.2	1.0	0.8	0.7	0.7	0.6
Return on equity (%)	4.4	5.7	5.2	4.3	3.6	3.7	0.1	-3.3	3.4	3.1
Return on assets (%)	8.4	9.7	8.3	5.9	5.1	5.6	3.7	0.7	3.8	4.7
Annual dividend per share (yen)	34.00	36.00	40.00	40.00	42.00	43.00	43.00	42.00	40.00	41.00
Payout ratio (%)	52.1	28.3	37.7	39.3	112.4	48.7	3,440.0	-	52.7	58.6
Cash flow from operating activities (million yen)	20,885	18,423	21,502	16,607	21,806	33,000	16,180	28,747	31,732	39,960
Cash flow from investing activities (million yen)	-17,615	-20,852	-14,592	-15,256	-14,956	-23,306	2,153	-23,447	-49,203	-34,050
Cash flow from financing activities (million yen)	-5,566	-11,107	-6,991	-2,901	-9,244	3,586	-31,486	43,297	-16,316	-8,780
Cash and cash equivalents at end of year (million yen)	35,406	21,869	21,788	20,238	22,284	35,564	22,412	71,221	37,434	34,564
Investment (million yen)	21,027	13,846	15,611	16,199	22,020	19,951	18,032	25,201	16,524	21,201
Depreciation (million yen)	15,395	15,888	14,927	13,860	19,571	22,533	21,741	21,900	22,405	21,371
Employees (people)	4,631	4,762	4,964	5,093	8,499	8,420	8,142	8,172	8,331	8,105